
DREAM, BUILD, LIVE



Cutting
Edge Builders

Innovative Approach...

Timeless Craftsmanship

OUR COMMITMENT TO OUR CLIENTS

Use of quality building products, the best construction techniques available and superior workmanship in every project

Attention to our client's needs and desires from the first meeting through the warranty period.

Maintaining continual and open communication with our clients, keeping them informed of issues and addressing their concerns in a timely manner.

Managing each project with extreme care and attention to detail.

Completing all work on time in keeping with the schedule communicated to the client at the beginning of the project.

Minimizing any disruption and inconvenience in the lives of our clients caused by the project.

Making the building and remodeling process as enjoyable and educational as possible for the client.

Providing an investment with which the client is delighted and proud to display to their friends, family and neighbors.

OUR MISSION STATEMENT

To consistently make a profit delivering residential new construction and remodeling services at competitive prices while maintaining a high level of traditional craftsmanship and employing an innovative approach incorporating the latest materials and construction techniques.

Through wisdom a house is built, and by understanding it is established.
By knowledge the rooms are filled with all precious and pleasant riches.

Proverbs 24:3-4.



MEET OUR TEAM

Nate, Tom and Doug started Cutting Edge Builders with the goal to set themselves apart in a market filled with great competition. We are a company dedicated to an innovative approach to meeting your new construction and remodeling needs through the use of the latest and best materials and construction techniques. We are also firmly committed to completing your project with the highest level of traditional craftsmanship and unmatched attention to detail. We are a hands on builder which means we will be on site personally overseeing and much of the time doing the work. **Finally, we are committed to being one of the most educated and experienced professionals in our market.**



Certified Graduate
Builder



Certified Graduate
Remodeler



Certified Green
Professional



Certified
Aging-in-Place
Specialist

We are so happy with the job done by Doug, Nate and Tom at Cutting Edge. They helped us each and every step along the way in building our first home. What drew us even more to work with them was the fact that they are a company with Christian principles. They were honest and upfront and were truly interested in giving us the custom home that we wanted. Doug was always a phone call away to answer the many questions we had and to make the small, little decisions so much easier. Nate and Tom's attention to detail and quality craftsmanship was impeccable. We could not have asked for a better first time home building experience. **It has been a year since we have been in our new home and it is absolutely wonderful.**

Thank you, Cutting Edge! – Nathan and Jennifer Stout



Why Choose Us?

Thank you for considering Cutting Edge Builders for your project. We look forward to beginning a relationship with you and earning your business.

We know choosing a builder can be a difficult and often overwhelming decision. At the start of this process it is tempting to let price be a major factor in this decision. When people who are happy with their builder are surveyed and asked what influenced their decision, price was almost always at the bottom of the list. In the end, when you are considering who will be working in your home, interacting with you and your family and understanding your needs and desires, you want someone who is honest and up front, values good communication and integrity, is educated and experienced and who values and maintains the relationship.

Benjamin Franklin said "The bitterness of poor quality remains long after the sweetness of a low price is forgotten". We might also add the bitterness of poor integrity, communication, understanding, work ethic, etc. As the old adage goes, "you get what you pay for". While there will always be someone willing to compete on price, we know it's not about the lowest price when it comes to satisfied clients.

We would like to take this opportunity to highlight the things that differentiate us from the other builders you may be considering.

INTEGRITY

Someone once said "Reputation is who you are when someone is looking... Integrity is who you are when no one is looking". Our integrity is as important to us as it should be to our clients and we will not do anything to compromise our integrity.

RELATIONSHIP AND COMMUNICATION

While it should be a given that the builder you choose is qualified to do the actual work, we understand that the most important service we provide is relationship based on trust and communication. Whether it is a 1 week deck project, a 3 month basement finish or an 8 month new home build, we are going to be an intimate part of our client's lives for the duration of the project. If our clients don't already trust us or we haven't established good communication before we start the project, then having their house torn apart, people in their home interacting with their family and having to make countless decisions can be a stressful process. We want our clients to be comfortable with the relationship they have built with us prior to us being on site and to know we are accessible to them at any time. If we do our job correctly in building the relationship, we can greatly minimize the stress of building/renovation for our clients.

OWNER INVOLVED

We are a hands on builder. You are working with owners that are personally involved from the design phase through the warranty phase meaning you have direct access to us throughout the process. Not only are we personally managing the project from start to finish but often an owner is involved in completing major tasks in the building process such as framing, trim carpentry, or laying hardwood floors. This means we are on site more than a typical general contractor which stops by to check on the project only periodically so we are available to you in person to answer questions and maintain the relationship. For example, during the trim phase which is where a lot of design decisions are made and worked through, you are working with owners rather than a trim subcontractor to make these decisions.

EDUCATION AND EXPERIENCE

We are a very educated builder. All three partners hold a Michigan builders license even though only one license is required. In addition, Douglas holds the Certified Graduate Builder (CGB), the Certified Graduate Remodeler (CGR), Certified Green Professional (CGP), and the Certified Aging In Place (CAPS) designations through the National Association of Home Builders. The licenses and designations required many hours of classroom instruction and testing, as well as, continuing education so you can be assured that we are informed on the latest and best building products and techniques. We are a builder that is experienced in both new construction and renovation. Since we have extensive experience in both, we can draw from our varied experience to problem solve and come up with the best solutions.

FLEXIBILITY

We are a flexible builder. Although we systematically utilize the latest scheduling and project management software to ensure that the project is completed on time and on budget, we offer flexibility to allow the inevitable changes that occur during a custom home or renovation project. A change request is simply priced and if authorized is often completed without causing a delay in the overall schedule. Many builders require all decisions to be made before a contract is signed but we have found that clients appreciate some flexibility to work through decisions as the project takes shape.

DESIGN/BUILD

We are a full service design/build firm. We do all our own design work in house on CAD software saving you significantly over working first with an architect or designer and then selecting a builder. Bring us your ideas on a napkin, graph paper or even still in your mind and we will use our design and building experience to find a solution that fits your needs and desires.

One of the best ways to get to know us and our workmanship is to meet us on one of our worksites and/or at a completed project so that you can see the finished results first hand. We are excited to show off our work and many of our clients are equally as excited to let you see what we have done for them.

Once again, we thank you for taking the time to consider us for your project and look forward to earning your trust and eventually your business.

Sincerely, Doug, Nate and Tom



Cutting Edge took our dated, 1980's vintage house and transformed it into a vibrant, current, and comfortable home. Nate, Tom and Doug listened to our needs and wish-list items to create an innovative design. Their craftsmanship and attention to detail are outstanding. As a bonus, they are responsive, professional and enjoyable to work with. Cutting Edge is an exceptional design-build firm.

– Nelson and Mary Wilner

The Design/Build Advantage and Process

ADVANTAGE

Cutting Edge Builders is a full service design/build firm with several unique advantages to offer our clients:

While many companies offer design services to some extent, with us you are working with a designer who is not only an owner but also a licensed master builder with years of hands on experience who understands the complexities of new and renovation construction.

As a builder with experience in both new construction and highly complex renovation, we can draw from our varied experience to problem solve and determine the best solutions in the design and estimating phases and better guide our clients through what can otherwise be a difficult or stressful experience.

Working closely with a client through the design and estimating phases begins to build the trust and relationship that are crucial to a successful new construction or renovation project.

When the design phase is complete and we move to the next phase of estimating, we have a complete understanding of the project allowing accuracy in our pricing, scope of work and eventually implementation.

PROCESS

After an initial meeting or phone call with a client to discuss their project, our process begins by signing a design/estimating agreement and collecting an initial deposit for the pre-construction phases (design and estimating). When you choose to contract with us for the implementation phase, we credit 100% of the estimating time toward the project. It is during this pre-construction process that the invaluable relationship and trust is built between us and the client.

Design

We have found that for any project ranging from a simple deck or basement finish to a new home or whole house renovation to be the most successful and least stressful, the process begins with design. The design phase answers questions and provides clear understanding and direction for the client, us and our subcontractors. This phase includes all design time, face to face meetings, email correspondence, phone calls etc. The designer works closely not only with the client in this phase but also with the estimator/sales person and the project manager to make sure we are designing within the client's wishes and budget. When we have a final solution the client is thrilled with, we invoice any remaining costs associate with the design phase and then move to the estimating phase.

Estimating

In the estimating phase the three owners work closely with the client and with each other to accurately estimate the costs of the project. Because the designer you have already worked with and built trust with is an owner, he is also integrally involved in the estimating phase. It is in this phase that we send the design to our sub contractors to get pricing. Site visits may be necessary to insure full understanding and accuracy. We keep the client updated and present options throughout this phase. When the estimate is complete we invoice for any remaining costs associated with the estimating phase and set a date to meet with the client for the review phase.

Review

Once we have all the pricing, we are ready for the review phase where we present a formal proposal to the client. At this point, we have had enough ongoing interaction with the client that we are meeting primarily to go over final details, review the specifications and scope of work, introduce the project manager (whom the client has probably already met in the pre-construction phases) and discuss and sign the contract which will define the relationship for the next phase.

Implementation

It is during the implementation phase that we begin work on the project. The project manager (also an owner) who has been kept in the loop through the design and estimating phases is now on site supervising. He is in close contact daily with the estimator and designer to insure we are implementing per the design, specifications and scope of work. Often the designer will be on site as well as he has the most in depth knowledge of the design.

Warranty

When the implementation phase is complete, your home is ready for you to enjoy. The final and very important phase in our process is the warranty phase. While the contract specifies an official one year warranty period, we like to consider our clients as lifelong clients. We stand behind our work and will work with our clients to make sure they are satisfied with us and our work as long as they live in their home.

"We'd like to express our appreciation as we get settled into our new home. We are excited to have finally realized the dream of designing and building a home that meets our specific needs and desires. Our new home is beautiful and comfortable, with so many unique, rich touches we never dreamed we would have. We expected that working through a new and complicated process such as building a home would be overwhelming and difficult, but we feel you led us through the process with care and concern that made it very productive and enjoyable. We plan to enjoy many happy years in our new home and thank you all for making it as special as it is. **We are grateful for the time you took with us and for your patience, integrity and talent."**

Regards, Pat and Noelle Gillies



Our Services

CUSTOM HOMES

At Cutting Edge Builders, we build a home that sets us apart from the competition. We firmly believe a great home starts with true craftsmanship in the framing stage. In the past, a craftsmen carpenter paid as much attention to detail in every aspect of his work whether he was framing or trimming. This is still the Cutting Edge way. While a framing crew makes their money by being fast, we take as much time as necessary to insure quality craftsmanship, even in framing. Because we will install the windows, doors, cabinets, floors and trim in our homes, we know it pays to spend the extra time to ensure all framing is completed at a true craftsman level. Just like a framing subcontractor, a trim subcontractor makes his money by completing his job quickly and moving on to the next. At Cutting Edge, we take great pride in trimming out every home we build. We are willing to invest the time to carefully plan and think through each custom trim detail to ensure architectural correctness and time honored craftsmanship. We encourage you to take the time to compare our homes with competitor's homes and we think you will find there is always a Cutting Edge Advantage.

RENOVATIONS

Cutting Edge Builders is recognized as an experienced and innovative remodeler. We have experience in all types of renovations work from simple decks to complex whole house remodels. Let us put our design and technical experience to work for you to make your current house the home of your dreams.

Whole Home Renovations

Sometimes your entire home needs a makeover. We have the experience to totally transform the interior and/or exterior of your home. We specialize in solving design problems with your current living space to improve flow, functionality and aesthetics by implementing more open floor plan design as well as the latest and most innovative design ideas. Often this type of project can be implemented in phases over several years as budget allows. Let us show you how we can solve problems or update your home through thoughtfully designed renovation.

Additions

An addition to your existing home may be the only way to obtain the extra space that you need. Whether it's a small bump out constructed on piers to give your kitchen some extra space or a full master suite addition on a full height basement or crawl space, we have the experience needed to add more space to your home. We also have the design expertise to ensure that the addition works well with the architecture of your existing house and doesn't look like it was an afterthought.

Kitchens & Baths

Kitchens and bathrooms are the most used rooms in your home. An update or reconfiguration of your kitchen or bath not only increases the function of your home but is also a project with one of the highest resale values. Let us put our design expertise to work to give you the kitchen or bath you've been dreaming about.

Lower Levels

Relatively inexpensive additional square footage can be found in your existing basement. Whether you are in need of an extra bedroom, a dedicated media room, an exercise room, or an all purpose recreation room, your basement has great potential. We have experience with unfinished basements as well as updating existing finished space. Let us show you how affordable additional space can be found literally below your feet.

Outdoor Living Spaces

Outdoor living spaces are a great way to enjoy our beautiful Michigan Summers. We have experience with exquisite outdoor living spaces which include fireplaces, kitchens/grilling areas, and fire pits. Additionally, we have experience building three season screen rooms, pergolas, and gazebos. Lastly, we build complex decks out of a variety of materials including cedar and low maintenance composites. Let us show you how you can add more livable space to the exterior of your home.

CUSTOM CABINETRY

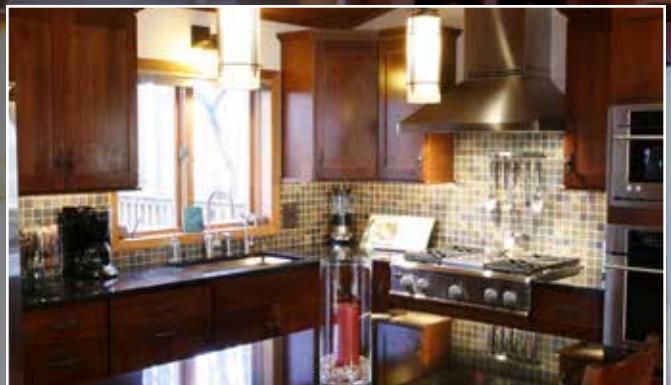
The best solution for cabinetry in your home is custom built cabinetry. We have our own cabinet shop run by our in house skilled carpenters where we build many of our own cabinets and built-ins with a high level of craftsmanship using the newest and best products and practices. Custom cabinetry is the best way to maximize space and maintain or improve aesthetics. We design cabinetry to fit a space exactly with no need for fillers or odd size cabinets. For projects too large for us to handle in house on a timely basis, we use a local, reputable custom cabinet maker who works closely with us and our clients to design and build exactly what they want. Whether you need lockers, an entertainment center, a family message center, or a whole new kitchen or bath, we have the design experience to make your ideas come alive. Using our experience and the best design software, we can help you visualize and replicate ideas you find in a magazine or on the internet or design and build something entirely unique.

REAL ESTATE

We hold a Michigan real estate license and can help you with all of your real estate needs. Having an in house real estate license allows us to list your existing home and apply our normal real estate commission to upgrades in your new home. This is a value no traditional realtor and very few builders can offer to their clients. Our solid understanding of the local real estate market ensures we will list your existing home at market price rather than below market as realtors often do to get a quick sale. Additionally, we can help you purchase the lot for your new home. Our real estate knowledge combined with our construction expertise will help you make an informed decision about which lot is best suited to your needs while avoiding unanticipated site specific costs which can adversely affect the budget for your new home. Finally, our real estate expertise combined with our understanding of construction costs will help you make the challenging decision of whether to stay in your existing home and remodel versus sell your existing home and build a new one.

"We would like to thank Cutting Edge Builders for helping to transform our home last summer. Our project may have started out as a complete kitchen remodel but it evolved into something much greater. The installation of new hardwood flooring though out the main living area and the new custom-built railings around the stairwell accentuated the beauty of the kitchen and gave it a true Craftsman feel. We really appreciated the extra effort you took to find someone who was able to replicate our textured walls. The final product was exactly what we envisioned. Our home is so warm and inviting now. We can't believe it's the same '80s house. We have received numerous compliments about how beautiful our home has become. Your team really delivered, on time, on budget and they were a pleasure to work with! **We look forward to working with Cutting Edge Builders for our future remodeling projects."**

Thanks again, Mark & Molly Cybowski



We have great clients!

And they have great things to say about us!

"very impressed with the quality of their work, their professionalism, and even their clean-up"

"helped us each and every step along the way in building our first home"
"attention to detail and quality of craftsmanship was impeccable"
"could not have asked for a better first time home building experience"

"really appreciated the extra effort you took"
"the final product was exactly what we envisioned"
"your team really delivered, on time, on budget"

"excellent communication, timeliness, attention to detail, customer service, and professionalism"
"working with your company has been heads above any experience we have had with previous contract work"

"flexibility as we modified some of our plans after construction was underway"
"done in a timely fashion"
"honest and trustworthy as well as true craftsmen"

"respectable builder that did quality work and would stand behind the work they do"
"amazed at how quickly they completed the actual build of the project"
"they went above and beyond our expectations"

"very pleased with what we saw"

"they treated us as an important client through the whole process"
"patiently and professionally worked with us and suggested ways to overcome the issues and implement solutions"
"very pleased with the quality of the workmanship"
"courteous, respectful, and prompt"

"attention to detail and craftsmanship exceeded our expectations"
"truly blown away with the finished product"
"deeply appreciated how easy it was to work with Cutting Edge"
"peace of mind of knowing that everything was being done right and with high quality allowed us to relax during the whole process"
"constant communication throughout the whole process so we were never left in the dark"

"Cutting Edge Builders team did a fantastic job of matching the character of our older home while completely updating our main bathroom and kitchen"
"worked with us to ensure the projects turned out exactly as we had pictured them"
"great at suggesting things along the way"
"truly understood our vision and have an appreciation for fine craftsmanship"

"did a wonderful job of combining our ideas with their expertise, beautiful workmanship!"

YOUR DREAM HOME **REALIZED**



"Excellence in craftsmanship, customer service and customer satisfaction.
That is how we would describe our experience with Cutting Edge Builders.
They were extremely professional and flexible every step of the way during
our custom home building experience. **We could not be happier and would
recommend them to anybody looking for a high-end custom builder."**

– Kind Regards, Jeremy & Sarah Anderson



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